

Louis I. Middleman



Summary of Qualifications

Lou Middleman has more than 35 years of college, university, and federal government teaching and consulting experience in communication and organizational development for the highest levels of federal government and other client organizations. Lou has helped to design and explain client programs and plans to a wide variety of public-sector and private-sector audiences. He has more than 17 years of leading writing teams charged with collaborating to produce major documents; of facilitating strategic planning and the creation of strategic plans; of designing and facilitating meetings to accomplish the convener's purpose; and of helping groups who are supposed to work well together—but don't—start to do so (in buzzwords, turning nominal groups into real groups and, with time, into teams.)

Education

Ph.D., English, University of Pittsburgh, Pittsburgh, PA
B.S., Mathematics and English, Carnegie-Mellon University, Pittsburgh, PA
Licensed, Myers-Briggs Type Indicator, Otto Kroeger and Associates, Fairfax, VA

Professional Experience

President 2003 – Present	Louis I. Middleman Incorporated	Granville, OH
Technical Specialist 2002 – Present	Department of Energy	Alexandria, VA
Chief Analyst 1998 – 2001	Waste Policy Institute	Blacksburg, VA
Program Manager 1985 – 1997	Management Systems Labs & Waste Policy Institute	Blacksburg, VA
Coll. & Univ. Teaching 1968 – 1985	Carnegie-Mellon Univ., Harrisburg Area C.C., Virginia Tech	Pittsburgh & Harrisburg, PA; Blacksburg, VA

Professional Organizations

International Association of Business Communicators
Modern Language Association

Publications and Presentations

Middleman, Louis I. *In Short: A Concise Guide to Good Writing*. New York: St. Martin's Press, 1981.
Middleman, Louis I., James A. Wright, Henry T. (Tom) Hicks, and Richard D. Klein. "The Challenges and Opportunities of Institutional Controls for Long-Term Stewardship of the Former DOE Weapons Complex." Proceedings of the Waste Management 2000 Conference, Tucson, AZ, unpaginated CD-ROM.

Awards

John E. Emmons Individual Excellence Award (WPI Employee of the Year), 1997
Management Systems Laboratories' "Louis I. Middleman Spirit of MSL Award,"
conceived as a \$1,000 scholarship to be presented each year in Dr. Middleman's name
to a deserving Virginia Tech student employee, 1990.